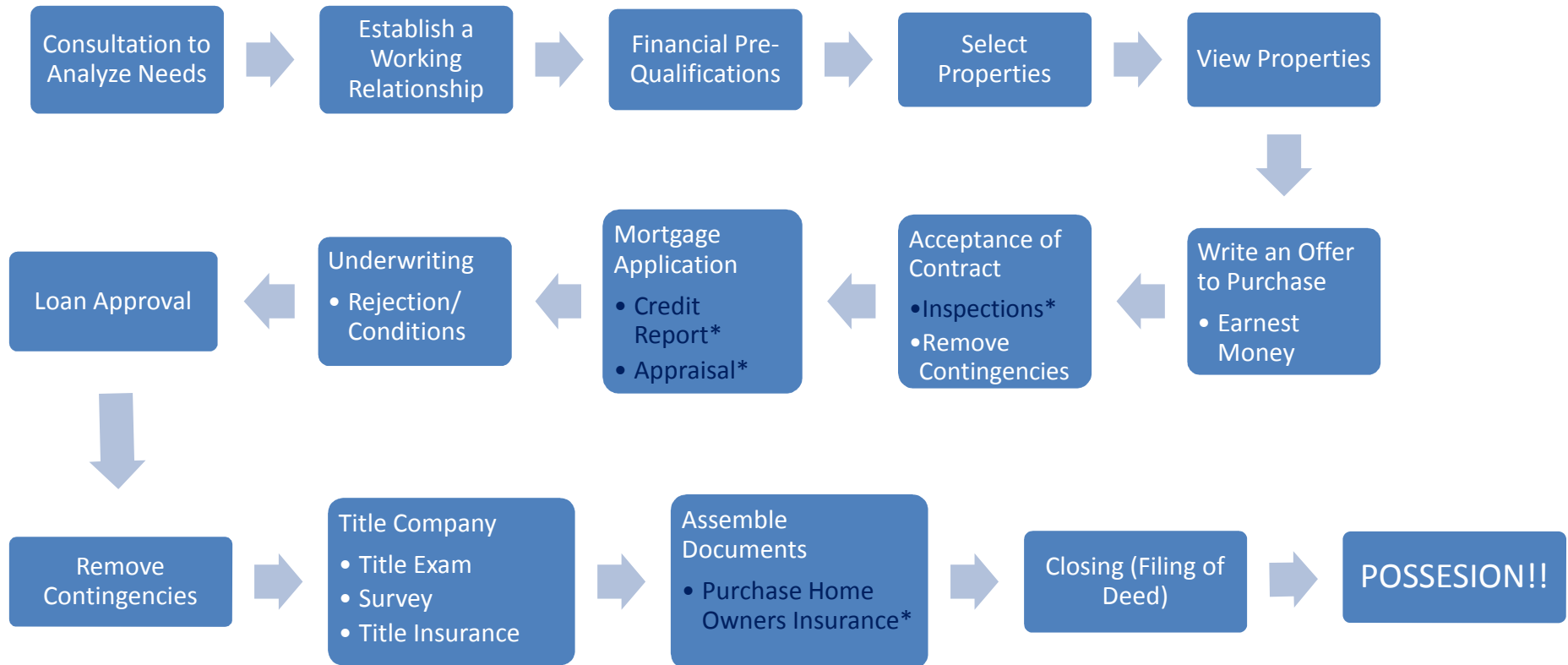


The Home – Buying Process

We understand the many questions and concerns of homebuyers, so we designed this flow chart to assist you with the purchase of your new home. It is our goal to provide you with the most professional and informative service available, and we are always just a call away when you have a question.

Here is a step-by-step look at the home-buying process.



*Out of pocket expense before closing

Where should you search for online properties?

While online searching for homes, you are going to find a variety of places showing available foreclosures. This information is pulled from what is called a “Lis Pendens” notice. This happens when a property is 3 months behind in payments and the bank goes to court to start the foreclosure process. These sites that show values and properties are only showing them based on the court records and most times these properties are not available for sale. They are not even really in a true foreclosure situation, yet. The seller will still have many months to resolve any payments, short sale the home, or hire an attorney to work on the foreclosure case. Many times we see these homes on the market a year later.

So as much as we like to giggle over Trulia and Zillow posting these homes, it is frustrating as a buyer to find out they are not available. Please rely on **The Dream Team** to provide you the available homes from the **Multiple Listing Service** (MLS) in our daily search. The MLS searches only show you the available homes to purchase today so it takes all the guess work out of searching on multiple sites.

Also, just as much fun is the “Zestimate” numbers from Zillow. Again not based on all the true data, so please be aware these numbers are deceiving.

